



Lecture 3: Socio-Ecological Problems

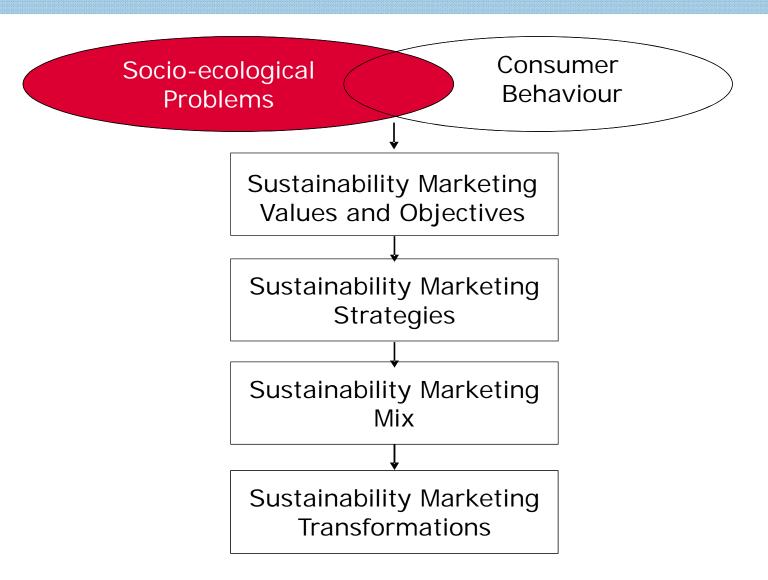
Episode 1: Macro Level

Prof. Dr. Frank-Martin Belz Technische Universität München TUM School of Management





Lecture 3: Overview









Lecture 3: Overview

Episode 1: Macro Level

Episode 2: Micro Level

Episode 3: The Story of Stuff





Learning Objective

You will understand the main socio-ecological problems on a macro level.





Structure of the Episode

- Introduction
- Iconic Picture
- IPAT Formula
- Implications





Neo, the Matrix and Marketing



Source: http://boscosgrindhouse.com/2012/07/30/boscos-franchise-collection-the-matrix-trilogy/





Iconic Picture

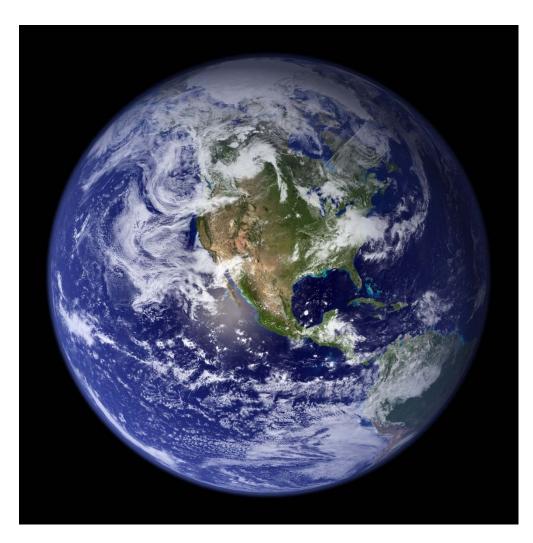


Photo: NASA Goddard Space Flight Center

Source: http://visibleearth.nasa.gov/view_rec.php?id=2429





Impact = Population x Affluence x Technology

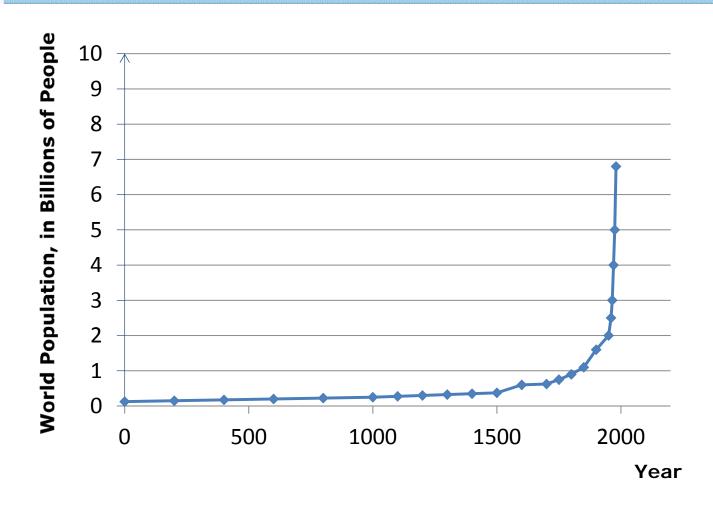




Population







Source: Graph based on data in *The world at six billion*, United Nations Population Division (1999)





Affluence





110







Author: Ukko

Source http://upload.wikimedia.org/wikipedia/commons/7/73/Weizenbier-ukko.jpg









80







Photo: Scott Bauer Source: http://en.wikipedia.org/wiki/Pig





5



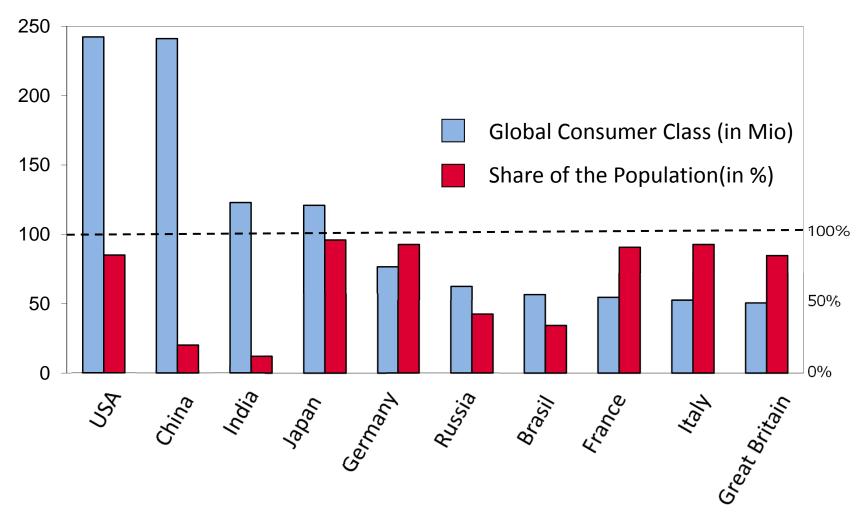


Category of Consumption	Poor	Middle	Affluent
Housing	Huts, shanties	Moderate Buildings	Climate-controlled Buildings
Diet	insufficient grain, unsafe water	grain, clean water	meat, packaged food, soft drinks
Transport	walking	bicycles, buses	private cars
Materials	local biomass	durables	throwaways





Global Consumer Class



Source: Reproduction from Bentley, M. (2003): Sustainable Consumption: Ethics, National Indices and International Relations, PhD Dissertation, American Graduate School in Paris





Technology







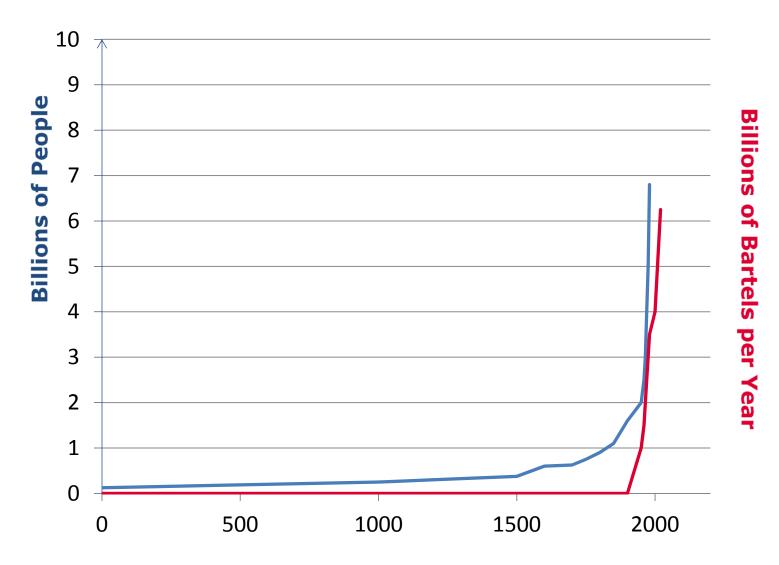
Photo: Joe Mabel

Source: http://commons.wikimedia.org/wiki/File:Barrels_JM03.jpg





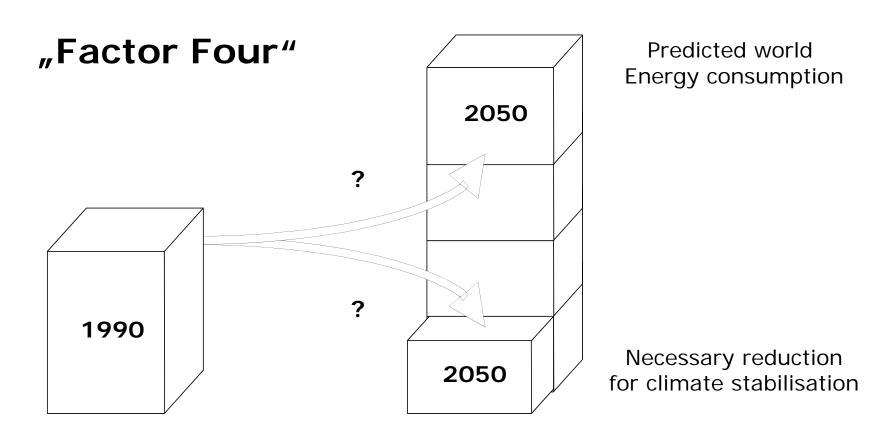
World Population and Oil Consumption



Source: World population from US Census Bureau, overlaid with fossil fuel use (red) by Vaclav Smil from Energy Transitions: History, Requirements, Prospects.







Source: Von Weizsäcker, E., Lovins, A.M. & Lovins, L.H. (1998): Factor Four. Doubling Wealth, Halving Resource Use, London: EarthScan





Impact





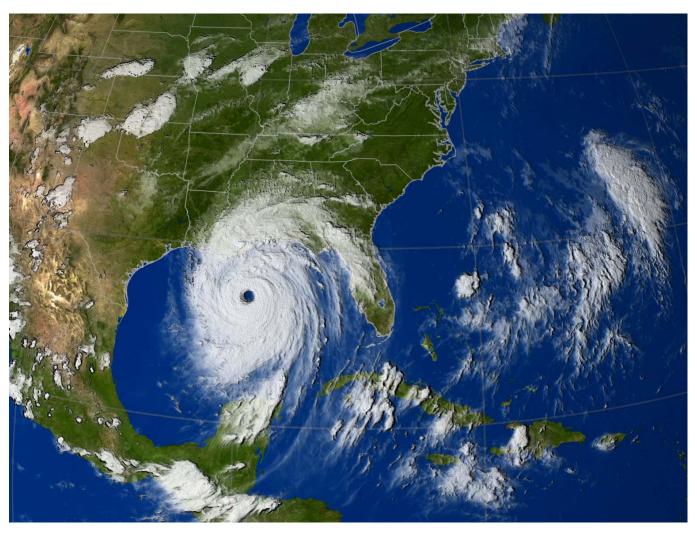


Photo: Hannes Grobe

Source: http://commons.wikimedia.org/wiki/File:1991_polar-bear_hg.jpg





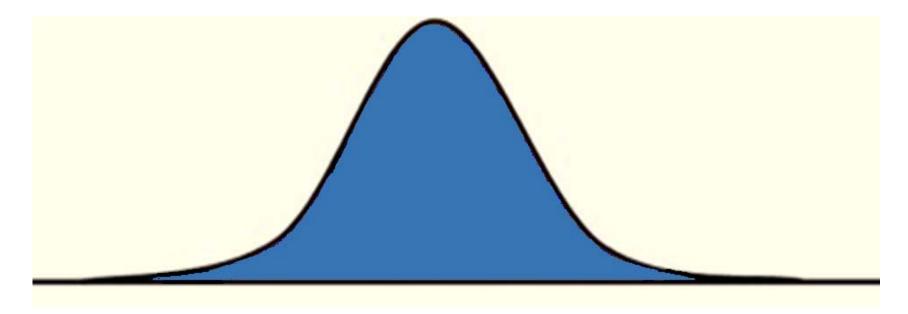


Source: NASA/Goddard Space Flight Center Scientific Visualization Studio





Peak Oil







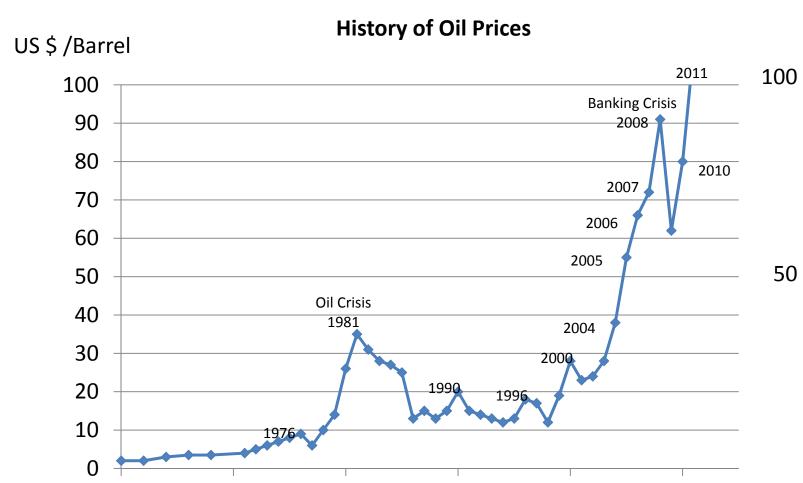


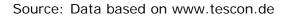
Trailer: A Crude Awakening: The Oil Crash

Source: http://www.youtube.com/watch?v=Or-TyPACK-g





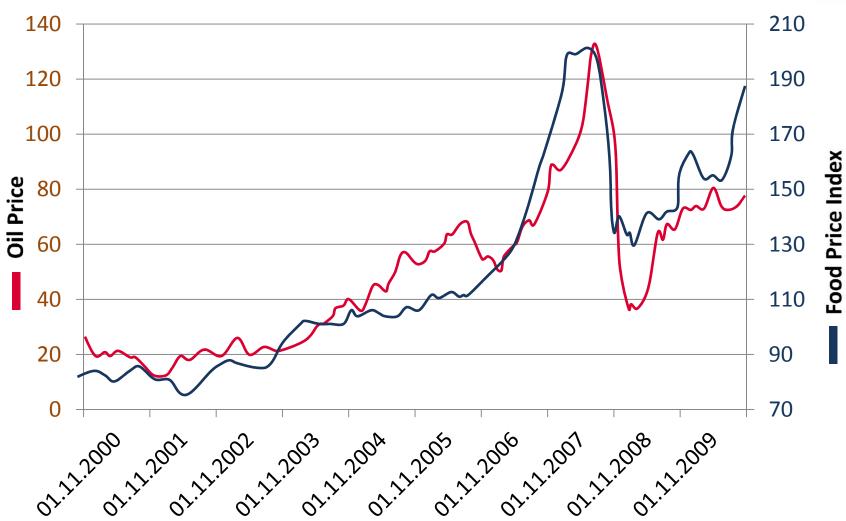








Oil and Food Prices



Data: Nov 2000 to Nov 2010 by EIA, FAO. Chart courtesy Paul Chefurka







Photo: Vinod Panicker

Source: http://photos.doniv.org/v/rann/43-design-of-the-rann.jpg.htm







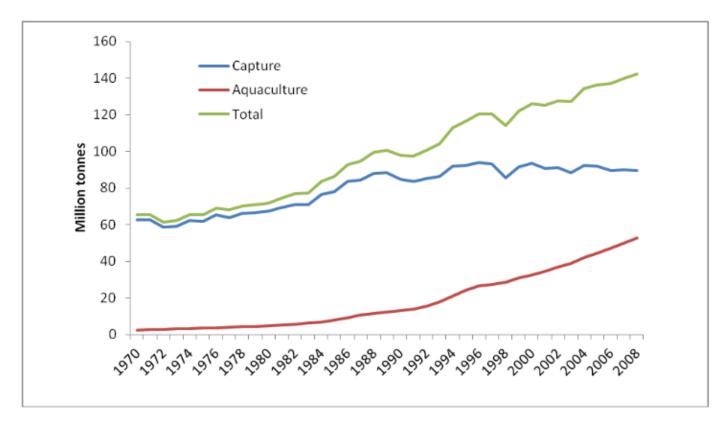
Photo: Jaques

Source: http://de.wikipedia.org





Peak Fish



Source: Data based on FAO





Implications

Impact = Population x Affluence x Technology





Review and Discussion Questions

- 1. What does the IPAT formula say? What is the link between the IPAT formula and marketing?
- 2. Why is the ecological question also a social question of resource equity in a world with limited resources? Discuss!





References

- Belz, F.-M., Peattie, K. (2012): Sustainability Marketing:
 A Global Perspective, 2. ed., Chichester: Wiley, p. 51-61.
- Durning, Alan (1992): How much is enough?
 The Consumer Society and the Future of the Earth,
 New York: W.W, Norton Company.
- Von Weizsäcker, E.U., Lovins, A.M., Lovins, L.H. (1998): Factor Four: Doubling Wealth, Halving Resource Use, London: Earthscan.





In Cooperation









Zentrum für Multimedia in der Lehre



